TREASURER'S REPORT

MEMBERSHIP CATEGORIES AND FEES

| Renewal period | Membership fee |
|--|--|
| Every 1 year (starting from January 1st) | \$500.00 (USD) |
| Every 1 year (starting from January 1st) | \$1,500.00 (USD) |
| Every 1 year (starting from join date) | \$50.00 (USD) |
| Every 1 year (starting from January 1st) | \$2,500.00 (USD) |
| Every 1 year (starting from January 1st) | \$250.00 (USD) |
| Every 1 year (starting from January 1st) | \$5,000.00 (USD) |
| | Every 1 year (starting from January 1st) Every 1 year (starting from January 1st) Every 1 year (starting from join date) Every 1 year (starting from January 1st) Every 1 year (starting from January 1st) Every 1 year (starting from January 1st) |

MEMBERSHIP

HOW WANYS

Member list (Summary | Keyword search | Advanced search | Saved searches)

| Level | Total (Bundles) | Active | Renewal overdue | Lapsed | | Pending | | New in | last |
|--------------------|--------------------|-----------|-----------------|----------|-----|---------|-----------------|--------|---------|
| | | | | | New | Renewal | Level change | 7 days | 30 days |
| Contributor | 76 (38) | <u>74</u> | 1 | _1_ | 1 | - | - | 2 | _7_ |
| Friend | 36 (10) | 36 | - | - | - | - | - | - | - |
| Individual | 269 | 252 | 18 | 5 | 12 | - | - | 40 | _68_ |
| Patron | 9 (2) | 9 | - | - | - | - | - | - | - |
| Supporter | 37 (24) | 34 | _1_ | - | 3 | - | - | - | - |
| Sustaining Partner | 8 (5) | 8 | - | - | - | - | - | - | - |
| Total | <u>435</u> (79) | 413 | 20 | <u>6</u> | 16 | - | - | 42 | 75 |

Institutional members since 2000 45 paid-up institutional members in 2012

79 paid-up institutional members in 2015

Individual members (originally "subscribers") since 2003 22 paid-up individual members in 2012 252 paid-up individual members in 2015

TEI FISCAL YEAR 2014

= CALENDAR YEAR 2014

Income:

From membership, cf Wild Apricot: \$78,047

Expenses:

From major expense categories: \$64,810

FISCAL YEAR 2014

MAJOR EXPENSES

- TEI Council: \$28,000 (two meetings)
- TAPAS: \$10,000
- TEI Members Meeting: \$7,500 (Subvention, Conftool)
- TEI Board: \$6,000
- Web Hosting: \$3,450 (\$2,450 for moving to new host)
- Accounting & Tax Filing: \$3,000
- Bursaries: \$2,900 (Paul O'Shea, Susanna Torrent)
- Insurance, Legal: \$2,0000
- TEI Journal: \$1,700
- Service Fees (Banking and PayPal): \$250

COMPLIANCE TAX, LEGAL, INSURANCE

- Tax return filed with IRS
- Annual Virginia corporate registration in progress
- Directors and Officers insurance procured

BALANCES OVER TIME

FROM OUR BANK OF AMERICA ACCOUNT

| January 2012 Balance | \$146,565.90 | |
|----------------------|--------------|--|
| January 2013 Balance | \$179,523.87 | |
| January 2014 Balance | \$193,925.20 | |
| January 2015 Balance | \$223,673.03 | |
| | | \$37K CD cashed out, deposited in main account |
| March 2012 Balance | \$145,480.31 | |
| March 2013 Balance | \$201,431.26 | |
| March 2014 Balance | \$218,816.11 | |
| March 2015 Balance | \$221,212.44 | |
| | | |
| June 2012 Balance | \$160,918.40 | |
| June 2013 Balance | \$191,589.83 | |
| June 2014 Balance | \$217,739.32 | |
| June 2015 Balance | \$214,915.13 | |
| | | |
| October 2012 Balance | \$156,126.08 | JMU took over as treasurer, moved |
| | | membership management to Wild Apricot |
| October 2013 Balance | \$185,548.41 | |
| October 2014 Balance | \$165,511.39 | Fluctuation due to midstream conference |
| | | banking services provided to Northwestern |
| October 2015 Balance | \$214,185.68 | |
| | | |
| 2012 Avg Bal | \$152,272.67 | |
| 2013 Avg Bal | \$189,523.34 | |
| 2014 Avg Bal | \$198,998.01 | |
| 2015 Avg Bal | \$218,496.57 | |
| | | |